

# The Pampered Chef®

Consultant News



You Can Help  
Make a Difference

Inside:

- Summertime Booking and Recruiting Tips
- Tips to Achieve Top Performance Cluster
- Dressing Up Summer Recipes



## Janice's message

### *Help Make A Difference.*

As most of you know, pink is my favorite color. It's my favorite for a few reasons. Pink reminds me of sweet-smelling heirloom roses and bright gerbera daisies. Also, when I think of pink, I think of two powerful words — support and hope. It makes me so proud to know how much value The Pampered Chef® adds to peoples' lives, whether it's helping fight breast cancer or making their dreams a reality.

And a great way to help others live their dreams is by offering our opportunity. Make the 3-2-1 Success Plan part of your daily business routine; it's amazing what you can accomplish in just one day or in 31!

May also marks the end of the 2006-2007 Top Performance Cluster earning period. I know many of you are working hard to earn this prestigious honor. I can't tell how excited I'll be to call your name and listen as your fellow Consultants cheer you as walk across the stage.

Keep reaching for the top!

Janice Gerol  
Vice President and General Manager

# Take Your Business to the Top!



*"Earning Top Performance Cluster was a great achievement for me!" says Ontario Director Natalie Karam. "Walking across stage, being cheered on and having my team members know it's achievable is something I'm very proud of."*

If you had asked Natalie last January if she was going to achieve Top Performance Cluster, she would've been skeptical. "On Jan. 1, I wasn't even half way there," she says. "But I had a great February. So I broke down what I needed to do the last three months and got on the phone." Natalie's hard work paid off — she earned Top Performance Cluster in Personal Sales!



Use Natalie's tips to help you finish strong and stay on track for the next earning period:

1. Use My TPC Calculator on Consultant's Corner and check it daily.
2. Tell your Director you want to earn Top Performance Cluster and have him or her keep you accountable.
3. Set your goals now for the 2007-2008 earning period.

Another bonus: Top achievers in each category will be invited to a special President's Reception at National Conference!



Help Whip Cancer® in May.



Stay on track to earn Aventure à Paris.

# May Steps to Success

Use this checklist to keep your business running smoothly in May!

- ☐ **Help Whip Cancer®**  
Remember to tell all your customers the pink **Simple Additions® Cups** and **Squares** are available online only in May, while supplies last. One dollar for each set of two cups or two squares goes to the Canadian Cancer Society.
- ☐ **Highlight Mid-Season Products**  
Customers will love **The Pampered Chef® Spin on Salads Recipe Collection**, which provides quick and delicious salads for all occasions. Share your successes using the mid-season products and display them at all your Shows.
- ☐ **Keep Reaching for Top Performance Cluster**  
The 2006-2007 earning period ends May 31, so check the My TPC Calculator daily. Overbook the month to help you earn this prestigious honor. A solid May schedule will also provide a strong start for the next earning period.
- ☐ **Make Your Business Bloom with 3-2-1**  
Recruiting is easy when you implement the 3-2-1 Success Plan into your daily business routine. Ask your contacts if they know teachers or others who might want to earn extra income this summer.
- ☐ **Take Advantage of Training Resources**  
New ideas are just a phone call or click away with tele-classes and the Online Training Center (English only). Resources are available for all the business basics such as customer care, recruiting and holding successful Cooking Shows.
- ☐ **Earn your Aventure à Paris**  
Book a full calendar all summer long to build momentum and generate recruiting leads. Prominently display the tracking chart found on Consultant's Corner to help you stay focused and track progress with My Incentives Calculator.
- ☐ **Be Rewarded for Sharing the Opportunity**  
Recruit three new Consultants in any month between January and June and you'll be honored at a special Three is for Me celebration at National Conference and be recognized in *Consultant News*!
- ☐ **Attend New Director Academy**  
New Directors: Don't miss New Director Academy August 23-25. It's an opportunity to network and learn business-building skills. It's also your last chance until next June, so don't delay! For details, visit Consultant's Corner.
- ☐ **Win 50 Pampered Chef® Dollars**  
With our Two is for You program, you'll be entered in a monthly draw for 50 Pampered Chef® dollars when you hold and submit two qualified Cooking Shows between the first and the tenth of the month. Plus, Consultants who participate any five months between January and June will be entered in a bonus draw to earn complimentary National Conference 2007 accommodations!
- ☐ **Yes, I'm Cookin'!**  
New Consultants: Take advantage of the Yes, I'm Cookin'! program in your first 90 days to earn an exclusive Pampered Chef® weekly planner and binder cover, and a certificate of achievement. After you qualify, observe two Cooking Shows, participate in two tele-classes and attend a Cluster meeting, mail the orange postcard that was included with your Welcome Letter to the Canadian sales office.





# Help Make a Difference



"The Help Whip Cancer® campaign is so important because it touches the lives of so many people," says Ontario Advanced Director Corinne Sponagle. "By educating people on the risks of breast cancer and the increased survival rate with early detection, we can make a real difference."

Corinne offers some strategies to help you and your customers Help Whip Cancer®.

## Encourage Customers to Make TWO Wish Lists

Corinne tells her customers to make two wish lists of products: one list of items they want, and the other for the special women in their lives. She tells her customers: "These items are great for you or for you to give as gifts for Mother's Day, bridal showers and birthdays. Every time you or the person you give the product to uses it, you'll be reminded of this special cause and how important it is to take care of yourself."

## Hold a Contest for the Biggest Outside Order

Another way Corinne helps contribute to the campaign is by challenging her customers to collect outside orders. She gives a free piece of Stoneware to the one who turns in the biggest outside order.

Corinne has seen success with this challenge. "About half of my customers take me up on the offer!" she says.

## Keep Your May Calendar Full

To fill open May dates, Corinne says at Shows: "If you're considering having a fun evening or entertaining with friends at a Cooking Show, I urge you to do so in May. By hosting a Help Whip Cancer® Fundraiser or purchasing our exclusive Help Whip Cancer® products, you'll be contributing to this important campaign."

Share our Help Whip Cancer® campaign all month and make a difference in the lives of others!

## By Invitation Only

To receive your invitation to the Breakfast of Caring at National Conference this summer:

- Submit \$70 or more in contributions to our Help Whip Cancer® and/or Round-Up from the Heart® giving campaigns.

OR

- Be a 2006-2007 Food Bank Coordinator.

Note: See the March Consultant News for details.

*A backyard barbecue  
and Pampered Chef®  
products — a perfect pair!*

# Heat Up Your Summer Schedule



Saskatchewan Director Gail Fossenier has had tremendous success booking summer Shows — she held more than 35 Shows from June through August last year! Here, she shares some of her winning ideas to keep your calendar full this summer.

## Get Creative about Finding Hosts

- Create a display at a yard sale — either your own or a friend's — complete with catalogs and host packets. "I also have a small basket where people can enter their names to win free ingredients for their Pampered Chef® Show," says Gail.
- Gail prepares Pampered Chef® recipes for all the summer barbecues and events she attends. "When people ask for the recipe, I suggest they host a Show and describe all the host benefits."



*"No Cook" Shows are a great way to demonstrate the mid-season products.*

## Hold Summer Theme Shows

- Gail keeps her Shows fun by using the warm weather to her advantage. "I hold Picnic in the Park Shows where I demonstrate vegetable and fruit garnishing," she says. "These are perfect Shows to demonstrate Chillzanne® products!"
- Why heat up the kitchen? Gail holds "No Cook" Shows where she prepares summer salads, light sandwiches and refreshing desserts.
- Get families together with a Barbecue Show. You might tell potential hosts, "Hosting a summer Pampered Chef® Show is so easy! You can show off your beautiful backyard and I'll do all the food preparation. What a great way to enjoy good food and good company."

## Showcase Hot Products

- Gail tells her customers, "Our new **Salad & Berry Spinner, Bamboo Salad Tongs** and **Herb Keeper** are summer essentials."
- Create a list of "easy entertaining" pieces that includes the **Outdoor Utensil Set, Outdoor Party Plates, Chillzanne® Sectional Server** and **Family-Size Quick Stir® Pitcher**.
- Don't forget dad! "The barbecue tools and tool bag make excellent gifts," says Gail.

*Use Gail's tips to fill your summer calendar  
and watch your business sizzle!*

# Share the Possibilities of a Pampered Chef® Business



*Ontario Director Michelle Kelly knows that summer is a great time to start a Pampered Chef® business — she started hers in June 2004.*

Michelle loves the New Consultant Kit and Rewards Program and has already used it to recruit. “It keeps new Consultants’ enthusiasm high and the materials are streamlined,” she says.

## Share What’s New

Michelle talks about the opportunity at Shows by saying: “We have changed the new Consultant experience, making it easier than ever to be successful right from the start. I’m looking for people who want to earn extra money, are looking for a challenge or want to spend more time with their families. If you’re interested in a new opportunity or know someone who is hard working, smart and looking for an opportunity like this, let me know. You just might be an angel in someone’s life.”

## Show the Possibilities

“The Your Life, Your Way DVD is so well put together. It shows people exactly what our company is all about,” Michelle says. “When people watch it, they’ll see there is more to this business than meets the eye. The DVD really drives home how this business is great for people from all walks of life.”

Michelle gives the DVD to Show guests who express interest in the opportunity. “I always ask if I can follow up



with them in a few days because if people have questions, they might not call you,” she says.

Michelle also uses the DVD to connect with people who previously expressed an interest in the business. “It’s a great reason to call and share what’s new with The Pampered Chef®,” she says.

“Summer’s a great time for new Consultants to hold Shows and learn the business, so they are ready for the busy season in the fall,” Michelle says. “I’m so excited about recruiting. It’s very satisfying to see other people succeed.”

## Try This!

Share the opportunity this summer with:

- Teachers.
- Parents of university-bound children.
- Retirees.
- College graduates looking to pay off loans.
- Stay-at-home moms.
- Anyone looking for a new challenge!



# the dish on



## Dressing Up Summer Treats

*Bring the bright colors and fun of summer right to your table with these delicious and creative recipe and garnish ideas.*

### Recipe Ideas

#### Strawberry Shortcake

- Prepare a yellow or white cake mix according to package directions. Bake it in the **Torte Pan Set** following Use and Care directions. Mix quartered fresh strawberries with strawberry ice cream topping. Then fill the wells of the cakes with the strawberry mixture and garnish with whipped topping using the **Easy Accent® Decorator**. If desired, the layers can be stacked.
- Showcase the Strawberry Shortcake at a Help Whip Cancer® Fundraiser Show by using strawberry cake mix or adding a few drops of red food coloring to a white cake mix.

#### Ice Cream Cake

- Top a single cake baked in the Torte Pan with scoops of your favorite flavor of ice cream and decorate with sprinkles, nuts or chopped candy. Add candles for a perfect birthday dessert!

### Garnishes

#### Decorating Plates and Platters

- Place a stencil from the **Plate Art and Stencil Set** onto a Simple Additions® plate or platter. Melt 1 to 2 tbsp (15-30 mL) of canned chocolate frosting in a **Prep Bowl**. Using the **Chef's Silicone Basting Brush**, dab frosting onto stencil. Allow to set 1-2 minutes; carefully remove the stencil.
- Add color by mixing paste food coloring with vanilla frosting. Paste food coloring is more concentrated and will add more color, but liquid food colors can also be used. Allow the frosting to set before putting food on the plate or platter.
- Food-coloring markers can also be used with the stencils. They can be found in the baking aisle of most craft stores and at some grocery stores.

#### Cucumber Fan

This garnish is ideal for our *Spicy Shrimp Ceviche Cups*, as well as other appetizer recipes. Slice a seedless cucumber lengthwise, ½ in. (1 cm) thick using a **Utility Knife**. Cut in half to make two 6 in. (15 cm) pieces. Trim ends off at a sharp angle and discard. Make thin diagonal cuts, about ⅛ in. (3 mm) apart, down the entire length, being careful not to cut completely through the end of cucumber piece. Tuck every other cut into the end. Repeat with remaining cucumber piece.

Information and inspiration  
from our Test Kitchens experts



Melissa Battles  
Product Applications  
Specialist



Kathleen Tinaglia  
Recipe Applications  
Specialist



# Say *Oui* to Paris

*Join us April 21-25, 2008!*



*"The incentive trip I earned to Mexico motivated me — it was paradise!" says Mary Mauro, a Future Director from Ontario. "I'm working toward earning Paris now," she says enthusiastically.*

Put Mary's strategies to work and earn your Aventure à Paris:

## Set Goals, Stay Consistent

To earn the Mexico trip, Mary set a monthly goal to hold eight to 10 Shows every month. A consistent Show schedule helped her achieve her sales goals and provided two to three recruiting leads each month.

Along with holding Shows, Mary feels it's important to keep a consistent office schedule. "If you set a schedule to make calls on Tuesday and Thursday mornings, you know that you're going to make those calls," she says. Last year, Mary hired a babysitter so that she could dedicate time to customer care calls and paperwork.

## Set Up Shop at Fairs

Mary says that participating in local craft shows and fairs helped generate valuable booking and recruiting leads. "People come up to me as soon as they see my Pampered Chef® banner," she says. "When someone asks if they can buy a piece of Stoneware, or other products, I say, 'I'd love to order that for you, but by hosting a Show, you can earn it for free!'" In addition, Mary has people fill out drawing slips to win a free product and then follows up with them at a later date.

## Work with Your Director

Mary turned to her Director to stay motivated. "My Director also gives me fresh ideas to increase my recruiting leads," she says.

"When you earn an incentive trip you feel a real sense of accomplishment," Mary says. In addition, it motivated her to set other goals for her business. "I plan to earn Top Performance Cluster!" she says.

Will you be  
joining your fellow  
Pampered Chef®  
Consultants in  
Paris next spring?

Check your earning progress  
daily using the tracking chart  
and My Incentives Calculator  
on Consultant's Corner.



# Celebrating Directorship AND BEYOND

If you're wondering how to take your business to the next level, our new Directors can help! Please e-mail your questions to [canada\\_editor@pamperedchef.com](mailto:canada_editor@pamperedchef.com). Our new Directors can't wait to hear from you!

## Congratulations to our new Future Directors!

As of March 1, they're on their way to building a new Cluster and enjoying all the benefits of Future Directorship.

Michelle Barnabe, ON  
Kristy Chartrand, ON  
Gloria Daly, BC  
Christine Frank, BC  
Carissa Glasbergen, ON

Lil Krstic, ON  
Janice McGee, ON  
Missy Northey, ON  
Karin Oram, QC  
Jennifer Quint, AB

# Promoting is Rewarding

Promote to Director, and you'll enjoy many added perks and business benefits. Here are just a few! You'll:

- Receive commission overrides.
- Be eligible to receive online orders from customers who visit our corporate Web site and place orders online. This can also result in valuable new contacts through the lead system.
- Take part in New Director Fast Track program.
- Be able to enroll in New Director Academy, meet other new Directors and learn valuable business strategies.
- Earn extra incentive trip points for promoting.
- Earn even more incentive trip points when you develop Directors.

*Plus, you'll be building a stronger team, filled with new ideas and fresh enthusiasm!*

## *Two is for You winners*

Congratulations to our 10 winners who each received 50 Pampered Chef® dollars in March. Hold and submit two Shows between the first and tenth to be in next month's draw!

Jennifer Adams, Director, AB  
Michelle Baiocco-Turner, Director, NS  
Natalie Karam, Director, ON  
Jennifer Corrigan, Consultant, MB  
Stephanie D'Entremont, Consultant, NS  
Moiria Flesher, Consultant, ON  
Shanelle Grandmaison, Consultant, QC  
Pamela Griffin, Consultant, AB  
Audrey Martens, Consultant, AB  
Patty Poirier, Consultant, ON

## *Three is for Me achievers*

The following achievers recruited three or more Consultants in March:

Cheryl Powers, Advanced Director, ON  
Stefanie Siska, Advanced Director, ON  
Robin Witt, Advanced Director, ON  
Elizabeth Benoit, Director, NS  
Deb Camenzind, Director, BC  
Janice Farhood, Director, ON  
Kathleen Fernandez, Director, ON  
Sherry Hamilton, Director, ON

## Correction

In the April issue of the *Consultant News*, we inadvertently omitted Kendra Nickerson, Future Director from Nova Scotia, from the list of Three is for Me achievers. Congratulations Kendra!

# top March 2007 achievers



Congratulations to all our Consultants on their achievements!

## two or more Recruits

Name	Recruits	Level
Kathleen Fernandez, ON	4	D
Cheryl Powers, ON	3	A
Deb Camenzind, BC	3	D
Sherry Hamilton, ON	3	D
Robin Witt, ON	3	A
Stefanie Siska, ON	3	A
Janice Farhood, ON	3	D
Elizabeth Benoit, NS	3	D
Kimberly Kirk, AB	2	D
Linda Harrison, ON	2	D
Joanna West, ON	2	D
Eunice Daley, NB	2	F
Sunny Stump, BC	2	A
Michell Beaupre, ON	2	S
Sara Paradis, ON	2	D
Shelley Arthur, AB	2	D
Kelly Evans, MB	2	D
Joni Bahm, AB	2	D

Congratulations to the 78 Consultants who each recruited one new Consultant in March!

## top 3 First Line Cluster Recruiting

Name	Recruits	Level
1. Team Fernandez, ON	4	D
1. Team Hamilton, ON	4	D
2. Team Powers, ON	3	A
2. Team Camenzind, BC	3	D
2. Team Benoit, NS	3	D
2. Team Farhood, ON	3	D
2. Team Beaupre, ON	3	S
2. Team Witt, ON	3	A
2. Team Siska, ON	3	A
3. Team O'Neill, ON	2	D
3. Team Falk, MB	2	D
3. Team Roska, AB	2	D
3. Team Bruce-Moore, ON	2	D
3. Team Legere, NS	2	D
3. Team Fortier, ON	2	S
3. Team Moyes, AB	2	D
3. Team West, ON	2	D
3. Team Bahm, AB	2	D
3. Team Evans, MB	2	D
3. Team Kirk, AB	2	D
3. Team Harrison, ON	2	D
3. Team Ceholski, SK	2	D
3. Team Kristjanson, MB	2	D
3. Team Gervan, BC	2	D
3. Team Plaque, ON	2	D
3. Team Paradis, ON	2	D
3. Team Arthur, AB	2	D
3. Team Stump, BC	2	A
3. Team Olejnik, ON	2	S

## top 10 Shows

Name	Sales	Level
1. Amanda O'Neill, ON	\$3,831.75	D
2. Connie Roska, AB	3,251.17	D
3. Peggy Gaynor, ON	2,776.32	D
4. Darlene Dueckman, BC	2,638.28	D
5. Linda Harrison, ON	2,612.80	D
6. Erin Fance, BC	2,520.32	C
7. Helen Wowk, AB	2,512.25	D
8. Kimberly Hymers, AB	2,343.32	F
9. Jackie Hawthorn, NT	2,156.30	C
10. Connie Roska, AB	2,140.44	D

## top 20 Sales

Name	Shows	Sales	Level
1. Tammi Friesen, BC	24	\$15,010.44	F
2. Gail Fossenier, SK	24	14,003.02	D
3. Joan LeBlanc, NB	28	13,965.29	D
4. Mary Mauro, ON	17	12,697.89	F
5. Kimberly Moreau, ON	18	12,688.32	D
6. Karla Callbeck, AB	15	12,445.22	D
7. Helen Wowk, AB	13	12,112.69	D
8. Mellisa Toennies, AB	14	11,900.93	S
9. Kathleen Fernandez, ON	15	11,237.94	D
10. Darlene Dueckman, BC	14	11,187.87	D
11. Connie Roska, AB	10	11,031.29	D
12. Joanne Poitras, QC	13	10,704.62	D
13. Cindy Nelson, ON	12	10,700.94	D
14. Micheline Millar, AB	16	10,684.72	A
15. Robin Witt, ON	13	10,459.80	A
16. Sunny Stump, BC	14	10,404.71	A
17. Heather Moyes, AB	10	9,111.71	D
18. Katherine Kemp, AB	9	9,076.31	D
19. Wendy Yandeau, ON	14	8,835.27	D
20. Gil Charlebois, ON	14	8,414.77	D

## \$20,000 Career Sales

Michelle Alexander, ON	Jeanne MacLaren, MB	Lestari Rupert, ON
Carrie Barr, ON	Andrea McAra, ON	Tracey Schillaci, ON
Arlene Fischer, AB	Janice McGee, ON	Cecile St. Pierre, QC
Gertrude Graham, MB	Kim Milne, ON	Debbie Swangard, ON
Pamela Griffin, AB	Kendra Nickerson, NS	Janis Ward, AB
Colinda Gruchy, NL	Jolene Quast, AB	

## New Consultant Plus \$10,000 Sales

Jeanine Anderson, AB	Maria Dojcinovic, ON	Sarah Marshall, ON
Marci Banack, AB	Leah Ehman, SK	Wendy McMahon, ON
Deborah Bunnage, ON	Leanne Esau, BC	Robin Milks, ON
Lorie Buscombe, ON	Sheri Ferris, SK	Darlene Muldoon, ON
Caroline Childs, ON	Maira Flesher, ON	Stacey Paquette, ON
Michaela Coburn-Pontello, ON	Rita Furanna, ON	Angela Reed, ON
Amy Decelles, ON	Stephanie Gerard, BC	Leona Vojvodin, ON
	Sandra Lavoie, ON	Shannon Zawaski, AB

## \$15,000 Sales

Gloria Daly, BC	Heidi Haywood, BC	Charlene Tamura, AB
Maira Flesher, ON	Julie Koehne, ON	Beverly Thomas, BC
Lisa Goodwin, AB	Kendra Nickerson, NS	

## top 20 First Line Cluster Sales

Name	#*	Sales	Level
1. Team Barber, ON	52	\$ 75,600.63	E
2. Team Fortier, ON	47	66,577.25	S
3. Team Toennies, AB	38	65,104.43	S
4. Team Dayman-Ross, ON	51	64,106.78	S
5. Team Anfield, ON	34	61,284.18	S
6. Team Beaupre, ON	49	56,276.61	S
7. Team Sickinger, ON	49	49,512.93	E
8. Team Moyes, AB	34	46,758.62	D
9. Team Roska, AB	26	45,180.52	D
10. Team Asp, AB	25	44,731.06	D
11. Team Ellison, BC	27	41,867.14	A
12. Team Johnson, AB	33	41,343.85	S
13. Team Edwards-Kennedy, ON	20	41,172.82	S
14. Team Callbeck, AB	22	40,568.83	D
15. Team Millar, AB	14	36,955.11	A
16. Team Ceholski, SK	31	34,532.76	D
17. Team Chmilar, ON	37	34,290.94	S
18. Team Owen, BC	19	32,471.73	A
19. Team Gervan, BC	24	31,728.08	D
20. Team Moreau, ON	23	31,585.04	D

## top 20 Overall Cluster Sales

Name	Sales	Level
1. Team Sickinger, ON	\$ 562,306.61	E
2. Team Barber, ON	422,410.49	E
3. Team Olejnik, ON	387,556.35	S
4. Team Johnson, AB	239,504.59	S
5. Team Dayman-Ross, ON	182,935.73	S
6. Team Anfield, ON	182,397.21	S
7. Team Fortier, ON	135,121.67	S
8. Team Edwards-Kennedy, ON	125,460.89	S
9. Team Toennies, AB	93,516.07	S
10. Team Millar, AB	78,449.88	A
11. Team Beaupre, ON	74,520.39	S
12. Team Thomson, ON	72,754.68	A
13. Team Kirk, AB	72,284.55	D
14. Team Ellison, BC	68,979.51	A
15. Team Rempel, MB	61,595.32	S
16. Team Asp, AB	60,846.36	D
17. Team Chmilar, ON	60,315.67	S
18. Team Rice, BC	57,638.78	A
19. Team Stemmler, ON	56,843.37	A
20. Team Ruppel, BC	56,462.48	D

## Personal Sales Achievers

Sen. Exec. / Exec.	Shows	Sales
1. Cathy Barber, ON	2	\$ 976.45
Senior Directors	Shows	Sales
1. Mellisa Toennies, AB	14	\$11,900.93
2. Lynne Anne Anfield, ON	9	5,094.46
3. Francine Fortier, ON	5	4,723.87
Advanced Directors	Shows	Sales
1. Micheline Millar, AB	16	\$10,684.72
2. Robin Witt, ON	13	10,459.80
3. Sunny Stump, BC	14	10,404.71
Directors	Shows	Sales
1. Gail Fossenier, SK	24	\$14,003.02
2. Joan LeBlanc, NB	28	13,965.29
3. Kimberly Moreau, ON	18	12,688.32
4. Karla Callbeck, AB	15	12,445.22
5. Helen Wowk, AB	13	12,112.69
Future Directors	Shows	Sales
1. Tammi Friesen, BC	24	\$15,010.44
2. Mary Mauro, ON	17	12,697.89
3. Kimberly Hymers, AB	8	8,077.62
4. Linda Levin, NS	10	6,693.37
5. Laura d'Alva, BC	7	6,604.76
Consultants	Shows	Sales
1. Jackie Hawthorn, NT	7	\$ 6,877.71
2. Elizabeth Bryce, BC	11	6,233.81
3. Kara Evershed, ON	8	6,029.06
4. Carla MacDonald, BC	8	5,844.23
5. Leia Burgess, AB	8	5,831.37

## top 5 Fund-raisers

Name	Organization	Sales	Level
1. Amanda Marshall, AB	Canadian Cancer Society	2,295.75	C
2. Karla Callbeck, AB	Cold Lake Diggin Devils	1,830.52	D
3. Mirella Canavan, ON	Meadowest Preschool	1,750.60	C
4. Karla Callbeck, AB	Ecole Voyageur	1,723.90	D
5. Shelly Witzke, ON	Hospice Caledon	1,719.50	A

## Beat the Best

Achievement	Achiever	All-Time Record	Level*	Date Achieved
Cooking Show	Amanda O'Neill	\$3,831.75	D	3/07
Pampered Bride® Show	Darlene Dueckman	2,019.96	D	2/07
Cooking Show Fundraiser	Renee Tessier	4,914.50	C	2/07
Monthly Personal Sales	Kimberly Moreau	19,852.04	D	2/07
First Line Cluster Sales	Cathy Barber	114,581.90	E	2/07
Overall Cluster Sales	Donna Sickinger	787,621.00	E	2/07
Monthly Personal Recruits	Karla Callbeck	6	D	1/07

\*Level is as of achievement date





# Programs & Promotions

For complete details on all promotions, please refer to the individual flyers in *Consultant News* or on *Consultant's Corner*.

May

June

<b>Host Specials</b>	<p>One of these products at 60% off:</p> <ul style="list-style-type: none"> <li>• <b>Simple Additions® Pink Small Bowls</b> plus <b>Small Bowl Caddy</b> for \$16.60. (HL84) Exclusive item not available in catalog. Available only in May.</li> </ul> <p>OR</p> <ul style="list-style-type: none"> <li>• <b>Large Rectangular Platter with Handles</b> for \$22.20. (HL85)</li> </ul> <p>\$1 goes to the Canadian Cancer Society for each of the above products sold.</p>	<p>One of these products at 60% off:</p> <ul style="list-style-type: none"> <li>• <b>Chillzanne® Sectional Server</b> for \$25.20. (HL91)</li> <li>• <b>Chillzanne® Rectangle Server</b> for \$18. (HL92)</li> <li>• <b>Forged Steak Knife Set</b> for \$78. (HL93)</li> </ul>
<b>Guest Specials</b>	<ul style="list-style-type: none"> <li>• <b>Pink Flexible Scraper</b> for \$7.75. (GM01)</li> <li>• <b>Pink Nylon Knife</b> for \$6. (GM02)</li> <li>• <b>Mini Measure-All® Cup</b> for \$7.25. (GM03)</li> </ul> <p>\$1 goes to the Canadian Cancer Society for each of the above products sold.</p>	<ul style="list-style-type: none"> <li>• <b>Barbecue Basting Bottle</b> FREE with purchase of \$80 or more. (GM07)</li> </ul>
<b>Consultant Sales Promotion</b>		<p><b>Sell-A-Thon</b></p> <ul style="list-style-type: none"> <li>• Hold and submit two Shows in June to receive two new fall products.</li> <li>• Hold and submit \$2,000 in commissionable sales and receive new fall products valued at more than \$150.</li> <li>• Hold and submit \$3,500 in commissionable sales and receive new fall products valued at more than \$350.</li> <li>• Hold and submit \$7,000 in commissionable sales and receive new fall products valued at more than \$625.</li> </ul>
<b>Online Exclusive Offer</b>	<ul style="list-style-type: none"> <li>• <b>Simple Additions® Cups</b> (set of 2) for \$24.00.</li> <li>• <b>Simple Additions® Squares</b> (set of 2) for \$29.00.</li> </ul> <p>\$1 goes to the Canadian Cancer Society for each of the above products sold, while supplies last.</p>	
<b>Continuing Programs</b>	<ul style="list-style-type: none"> <li>• 2006-2007 Top Performance Cluster earning period: June 1, 2006 – May 31, 2007 (May 1 for Developing Directors).</li> <li>• Aventure à Paris Incentive Trip through Dec. 31, 2007 (Dec. 1 for Developing Directors).</li> <li>• First Recruit Celebration.</li> <li>• New Director Fast Track Program.</li> <li>• Round-Up from the Heart® through Aug. 31, 2007.</li> <li>• Three is for Me, monthly through June 2007.</li> <li>• Two is for You, monthly through December 2007.</li> <li>• Yes, I'm Cookin'! new Consultant program.</li> </ul>	

# June 2007

sunday	monday	tuesday	wednesday	thursday	friday	saturday
					1 2007-2008 Top Performance Cluster earning period begins	2
Attention Consultants: View the Table Talk tele-classes schedule on Consultant's Corner. Reserve your class by calling the Canadian sales office today!						
3	4 Call Hotline at (416) 760-4010 The Hotline is available all week and updated every Monday morning.	5	6	7	8	9
10 Two is for You submissions due	11 Call Hotline  Direct deposit posts and commission cheques mail	12 Check Weekly Bites  National Conference early bird registration ends	13	14	15 Mail, fax and PamperedPartner® mid-month orders due	16
17 Father's Day	18 Call Hotline	19 Check Weekly Bites  National Conference registration ends	20	21	22	23
24 St. Jean Baptiste Day (Quebec)	25 Call Hotline  \$ Mid-month direct deposit posts	26 Check Weekly Bites	27  <b>FedEx®</b> and <b>Purolator®</b> DEADLINE	28	29 Mail and fax orders due	30 PamperedPartner® orders due

# July 2007

- |   |   |
|---|---|
| 1 Canada Day  | 19 Directors Special Event at National Conference |
| 2 Canada Day (observed) Canadian sales office closed                | 20-22 National Conference                         |
| 4 Independence Day (US) Home office closed<br>Support Services open | 25 Mid-month direct deposit posts                 |
| 9 Direct deposit posts and commission cheques mail                  | 27 FedEx® and Purolator® deadline                 |
| 13 Mail and fax mid-month orders due                                | 31 PamperedPartner®, mail and fax orders due      |
| 15 PamperedPartner® mid-month orders due                            |   |



# Live Your Dreams

THE PAMPERED CHEF—CANADA ★ NATIONAL CONFERENCE 2007



"It's unbelievable how much you can learn at National Conference!" says Ontario Director Lise Perron. "I learned so many strategies and new ideas to get my business going. Now I have my own team!"

At her first National Conference, Lise was excited to see everyone walk across the stage and receive recognition for their successes.

"Last year was my first year on stage to celebrate my promotion to Director," says Lise. "I never thought it would be me up there, but I learned things at Conference that helped give me more confidence. It gives me energy!"

Join Lise and your fellow Consultants at National Conference this year!

*We'll see you in Toronto!*



**Date:** July 20-22 with Directors  
Special Event on July 19

**Location:** Fairmont Royal York  
Hotel, Toronto

**Early Bird Registration:**  
Sign up by June 12 for a discount!

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for Consultants of  
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