



December 2007

| sunday | monday | tuesday | wednesday | thursday | friday | saturday |
|--------|--|---|---|--|---|---|
| | | | | | | 1 |
| 2 | 3 December <i>Consultant News</i> posts online for Consultants | 4 Check <i>Weekly Bites</i> Hanukkah starts at sundown | 5 Hanukkah | 6 | 7 | 8 |
| 9 | 10 Commission checks mail | 11 Check <i>Weekly Bites</i> Orders received by midnight CT ship to be delivered by Dec. 18 | 12 Hanukkah ends at sundown Orders received by midnight CT ship to be delivered by Dec. 19 | 13 Orders received by midnight CT ship to be delivered by Dec. 20 | 14 Mailed mid-month orders due to Home Office by midnight CT Orders received by midnight CT ship to be delivered by Dec. 21 | 15 Orders received by midnight CT ship to be delivered by Dec. 22 PamperedPartner® mid-month orders due to Home Office by midnight CT |
| 16 | 17 | 18 Check <i>Weekly Bites</i> | 19 | 20 January <i>Consultant News</i> posts for Directors | 21 | 22 Individual online orders received by 3 p.m. CT ship to be delivered by Dec. 24 (expedited shipping charges) |
| 23 | 24 Christmas Eve – Home Office closed Mid-month commission payment for direct deposit only | 25 Christmas Day – Home Office closed | 26 Check <i>Weekly Bites</i> FedEx® Deadline | 27 | 28 Mail orders due to Home Office by midnight CT | 29 |
| 30 | 31 New Years Eve – Home Office closed All electronic orders due to Home Office by midnight CT | Last day to earn The Choice Is Yours incentive points Last day to redeem Pan-O-Rama points | Leadership Summit online registration closes at midnight CT | | | |

January 2008

- 1 New Year's Day – Home Office closed
- 2 January *Consultant News* posts online for Consultants
- 8 Commission checks mail
- 10 – 12 Leadership Summit, Cincinnati
- 15 All mid-month orders due to Home Office by midnight CT
- 21 Martin Luther King Jr. Day
- 22 Mid-month commission payment for direct deposit only
- 28 February *Consultant News* posts online for Directors
- 29 FedEx® deadline
- 31 All orders due to Home Office by midnight CT

Promotions & Programs At-A-Glance

For complete details on all promotions, please refer to the individual flyers in *Consultant News* or on Consultant's Corner.



| | December | January | February |
|--|---|--|---|
| Host Specials | <p>60% off ONE of the following:</p> <ul style="list-style-type: none"> • Trifle Bowl for \$15.50 (HN22) • Two sets of each (12 items total): <ul style="list-style-type: none"> • White Windowpane Napkin Set (set of 2) • Cranberry Windowpane Placemat Set (set of 2) • Square Napkin Rings (set of 2). All for \$34.25 (HN23) <p>FREE Cranberry Vine Guest Towel Set (set of 2) with 12 or more buying guests. A \$12 value! (HN27)</p> | <p>Bonus Free Product Value Dollars!</p> <p>Show sales from:</p> <ul style="list-style-type: none"> • \$500 to \$699 = \$50 more free product value • \$700 to \$999 = \$75 more free product value • \$1,000 and above = \$100 more free product value <p>PLUS</p> <p>FREE Pizza Cutter with 12 or more buying guests. A \$9.75 value! (HN35)</p> <p>Booking benefit for past hosts: One piece of Stoneware at 60% off!</p> | <p>Choose TWO items from our catalog at 60% off!</p> <p>See Consultant's Corner for complete list of item numbers and 60% off price.</p> <p>PLUS</p> <p>FREE With 12 or more buying guests, choose one:</p> <ul style="list-style-type: none"> • White Mix 'N Scraper® (HN44) <p>OR</p> <ul style="list-style-type: none"> • Cranberry Mix 'N Scraper® (HN45). |
| Guest Specials | <p>Save 20%</p> <ul style="list-style-type: none"> • Stackable Cooling Rack for \$10.75 (GN16) • Cookie Press for \$21.50 (GN17) • Pastry Mat for \$22 (GN18) • Pastry Blender for \$11.50 (GN19) | <p>Save 20% on Stoneware!</p> <p>PLUS</p> <p>Exclusive product available only with January orders — Simple Additions® Heart Dish for only \$10 when purchased at a Show (GN95) or \$14 for online and individual orders (GN96). No limit.</p> | <p>Spend \$60 and receive your choice of one:</p> <ul style="list-style-type: none"> • Sweet Caramel Sprinkle (GP29) <p>OR</p> <ul style="list-style-type: none"> • Sweet Cinnamon Sprinkle (GP30)! A \$6.50 value! <p>PLUS</p> <p>Every buying guest receives a 7" Serrated Spreader! (GP34)</p> |
| Consultant Sales Promotion | <p>Hold and submit two December Shows to receive the exclusive Simple Additions® Heart Dish!</p> <p>PLUS</p> <p>Hold and submit \$1,500 or more in commissionable sales to receive 5% of total December commissionable sales in Pampered Chef® dollars!</p> | <p>Hold and submit ONE Show Jan. 1-9 and receive a tablecloth that matches our Striped Kitchen Towel Set.</p> <p>Leadership Attendee Bonus</p> <p>Hold and submit one Show Jan. 1-9 AND attend Leadership and receive a tablecloth, cloth pouch and apron, which matches our Cranberry Striped Kitchen Towels.</p> <p>Jan. 1-31 Bonus Incentive points</p> <ul style="list-style-type: none"> • Earn 1,500 bonus points when you hold and submit a minimum of \$3,000 in commissionable sales. • Earn 3,000 bonus points when you hold and submit a minimum of \$6,000 in commissionable sales. <p>PLUS</p> <p>Jan. 13 – Feb. 14 Double Incentive points</p> <p>For every \$1 in commissionable sales you submit, receive 2 incentive points</p> | <p>Feb. 15-29</p> <p>Hold and submit 2 Shows and receive our Help Whip Cancer® host product.</p> |
| Consultant Recruiting Promotion | <ul style="list-style-type: none"> • Promote to Future Director by Jan. 1 and earn a \$100 cash bonus. • Promote to Director by Jan. 1 and earn \$250 cash bonus. • Upline Director Bonus—receive \$250 for each first-line member who promotes to Director by Jan 1. | | |
| Continuing Programs | <ul style="list-style-type: none"> • Theme Shows: Printed and online marketing materials available for Bites and Bevs, Real Food, Real Fast and Chocolate Bliss. Online materials (and printed materials while supplies last) for 20-Minute Ribs, Homemade for the Holidays, 30-Minute Chicken and Barbecue Pork in Under 10 Minutes. • The Choice Is Yours 2007 incentive program through Dec. 31, 2007 • 2007-2008 Top Performance Cluster through May 31, 2008 • Round-Up from the Heart® 2007-2008 campaign through Aug. 31, 2008 | | |