

The Pampered Chef® - An actual example of a Catalog Show Host's Savings!

Prices and discounts based on a Catalog Show held in June 2010 (customer names have been changed!)

Betty		Duncan		Debbie		Emeril	
Handy Scraper	\$ 6.50	Coating Trays	\$ 21.50	Deep Covered Baker	\$ 69.00	Deep Covered Baker	\$ 69.00
Hold N Slice	\$ 4.00	Cake Pan Set	\$ 18.50	Grill Basket	\$ 26.50	Mix n Chop	\$ 10.00
Finger Guard	\$ 5.00			Cool & Serve	\$ 42.00	Saute Tongs	\$ 12.50
All Purpose Spreader	\$ 4.00			Kernal Cutter (G Spec)	\$ -	Drainer	\$ 11.00
Deep Covered Baker	\$ 69.00					Dig Pkt Thermom	\$ 16.50
Decorator Bottle Set	\$ 12.00					Chipotle Rub	\$ 4.00
Kernal Cutter (G Spec)	\$ -					SW Seasoning	\$ 5.75
						Dill Mix	\$ 5.75
						Gravy Separator	\$ 22.50
						Kernal Cutter (G Spec)	\$ -

Betty Crocker's order	\$ 100.50	Duncan Hines' order	\$ 40.00	Little Debbie's order	\$ 137.50	Emeril's order	\$ 157.00	Show Sales =
(before shipping & tax)		(before shipping & tax)		(before shipping & tax)		(before shipping & tax)		\$ 435.00

1 Half-Price Selections

PRODUCT	PRICE
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
TOTAL	\$ _____ ▲
HALF PRICE =	\$ _____ ▲

2 Monthly Host Special

RETAIL PRICE \$ _____ ▲

YOUR PRICE = \$ _____ ◆

3 Discounted Products

Total of additional products you want \$ _____ ▲

SUBTRACT FREE PRODUCT VALUE - \$ _____

SUBTOTAL = \$ _____

CALCULATE DISCOUNT _____ % - \$ _____

TOTAL = \$ _____ ▲

4 Host Savings

RETAIL VALUE (ADD ▲ LINES) \$ _____

AMOUNT PAID (ADD ◆ LINES) - \$ _____

HOST SAVINGS = \$ _____

Sales tax will be added.

SHOW SALES @ \$435 means that the HOST gets ---
(help me look this up on the Host Rewards Chart ...)

Catalog Show Free Product value of \$ _____



Discount of _____ % on remainder



_____ Half-Price Items

Monthly Host Special up to _____ % off!



And of course, on all shows totaling \$150 or more,



FREE SHIPPING!!



Next, let's look at what the host ordered ... and how much she saved!!

HAPPY HOST'S SAVINGS! (SAMPLE - June 2010)

ORIGINAL ORDER:

Deep Covered Baker	\$	69.00
Cookbook - 29 Minutes to Dinner Vol 2	\$	14.75
Bamboo Square bowl	\$	29.00
Small batter bowl	\$	11.50
3 Collapsible Serving Bowls - 2, 4, & 8 qts	\$	60.00
BASE SALES	\$	184.25
Plus Shipping	\$	4.25
Subtotal	\$	188.50
Tax @ 7%	\$	13.20

WOULD HAVE BEEN ----- \$ 201.70

RECALCULATION as a Pampered Chef® HOST

Deep Covered Baker	\$	69.00
Cookbook - 29 Minutes to Dinner Vol 2	\$	14.75
Regular Product Total	\$	83.75
Less Free Product Value	\$	(45.00)
Subtotal	\$	38.75
Less Discount 20%	\$	(8.53)
Subtotal	\$	30.23
Large Bamboo Square Bowl - 1/2 price	\$	14.50
Small Batter Bowl - 1/2 price	\$	5.75
+ Half Price Total	\$	20.25
Host Special - 3 Collapsible Serving Bowls 60% off	\$	25.00
Subtotal	\$	75.48
Tax Total (7%)	\$	5.28
SHIPPING - FREE!	\$	0.00

Wa-hooo!!

NEW HOST TOTAL \$ 80.76

TOTAL HOST SAVINGS \$ (120.94)

THEN

10% off EVERYTHING for ONE YEAR! PLUS ...

.. Shows booked at your Show - ask your consultant for details!