

# The Pampered Chef® - An actual example of a Catalog Show Host's Savings!

Prices and discounts based on a Catalog Show held in June 2010 (customer names have been changed!)

Betty		Duncan		Debbie		Emeril	
Handy Scraper	\$ 6.50	Coating Trays	\$ 21.50	Deep Covered Baker	\$ 69.00	Deep Covered Baker	\$ 69.00
Hold N Slice	\$ 4.00	Cake Pan Set	\$ 18.50	Grill Basket	\$ 26.50	Mix n Chop	\$ 10.00
Finger Guard	\$ 5.00			Cool & Serve	\$ 42.00	Saute Tongs	\$ 12.50
All Purpose Spreader	\$ 4.00			Kernal Cutter (G Spec)	\$ -	Drainer	\$ 11.00
Deep Covered Baker	\$ 69.00					Dig Pkt Thermom	\$ 16.50
Decorator Bottle Set	\$ 12.00					Chipotle Rub	\$ 4.00
Kernal Cutter (G Spec)	\$ -					SW Seasoning	\$ 5.75
						Dill Mix	\$ 5.75
						Gravy Separator	\$ 22.50
						Kernal Cutter (G Spec)	\$ -

<b>Betty Crocker's order</b> \$ 100.50 <i>(before shipping &amp; tax)</i>	<b>Duncan Hines' order</b> \$ 40.00 <i>(before shipping &amp; tax)</i>	<b>Little Debbie's order</b> \$ 137.50 <i>(before shipping &amp; tax)</i>	<b>Emeril's order</b> \$ 157.00 <i>(before shipping &amp; tax)</i>	<b>Show Sales =</b> \$ 435.00
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**SHOW SALES @ \$435 means that the HOST gets ---**  
**(help me look this up on the Host Rewards Chart ...)**

Catalog Show Free Product value of \$ \_\_\_\_\_



Discount of \_\_\_\_\_% on remainder



\_\_\_\_\_  Half-Price Items

Monthly Host Special up to \_\_\_\_\_ % off!



And of course, on all shows totaling \$150 or more,



**FREE SHIPPING!!**



**1** Half-Price Selections

PRODUCT	PRICE
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
TOTAL	\$ _____▲
HALF PRICE =	\$ _____▲

**2** Monthly Host Special

RETAIL PRICE \$ \_\_\_\_\_▲  
YOUR PRICE = \$ \_\_\_\_\_◆

**3** Discounted Products

Total of additional products you want \$ \_\_\_\_\_▲  
SUBTRACT FREE PRODUCT VALUE - \$ \_\_\_\_\_  
SUBTOTAL = \$ \_\_\_\_\_  
CALCULATE DISCOUNT \_\_\_\_\_% - \$ \_\_\_\_\_  
TOTAL = \$ \_\_\_\_\_▲

**4** Host Savings

RETAIL VALUE (ADD ▲ LINES) \$ \_\_\_\_\_  
AMOUNT PAID (ADD ◆ LINES) - \$ \_\_\_\_\_  
HOST SAVINGS = \$ \_\_\_\_\_

Sales tax will be added.

**Next, let's look at what the host ordered ... and how much she saved!!**

# HAPPY HOST'S SAVINGS! (SAMPLE - June 2010)

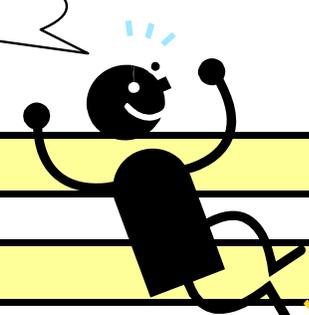
## ORIGINAL ORDER:

Deep Covered Baker	\$	69.00
Cookbook - 29 Minutes to Dinner Vol 2	\$	14.75
Bamboo Square bowl	\$	29.00
Small batter bowl	\$	11.50
3 Collapsible Serving Bowls - 2, 4, & 8 qts	\$	60.00
<b>BASE SALES</b>	<b>\$</b>	<b>184.25</b>
Plus Shipping	\$	4.25
Subtotal	\$	188.50
Tax @ 7%	\$	13.20
<b>WOULD HAVE BEEN -----</b>	<b>\$</b>	<b>201.70</b>

## RECALCULATION as a Pampered Chef® HOST

Deep Covered Baker	\$	69.00
Cookbook - 29 Minutes to Dinner Vol 2	\$	14.75
Regular Product Total	\$	<b>83.75</b>
<b>Less Free Product Value</b>	<b>\$</b>	<b>(45.00)</b>
Subtotal	\$	38.75
<b>Less Discount 20%</b>	<b>\$</b>	<b>(8.53)</b>
Subtotal	\$	30.23
<b>Large Bamboo Square Bowl - 1/2 price</b>	<b>\$</b>	<b>14.50</b>
<b>Small Batter Bowl - 1/2 price</b>	<b>\$</b>	<b>5.75</b>
+ Half Price Total	\$	20.25
<b>Host Special - 3 Collapsible Serving Bowls 60% off</b>	<b>\$</b>	<b>25.00</b>
Subtotal	\$	75.48
Tax Total (7%)	\$	5.28
<b>SHIPPING - FREE!</b>	<b>\$</b>	<b>0.00</b>
<b>NEW HOST TOTAL</b>	<b>\$</b>	<b>80.76</b>

Wa-hooo!!



**TOTAL HOST SAVINGS \$ (120.94)**

THEN ....

**10% off EVERYTHING for ONE YEAR! PLUS ...**

**.. Shows booked at your Show - ask your consultant for details!**